Adtran Partner Brief

Partner Type: Device

About Adtran

Adtran is a leading global provider of networking and communications equipment headquartered in Alabama, serving a diverse domestic and international customer base in 68 countries that includes Tier 1, 2, and 3 service providers, cable multiple-system operator (MSOs), and distributed enterprises.

Device Interoperability with Adtran

Adtran is an Alianza Technology Ecosystem partner whose devices enable voice, data, video and internet communications across a variety of network infrastructures with ONTs, IP Phones, multi-service access nodes (MSANs) or broadband loop carriers (BLCs).

With options such as Adtran's Total Access 900 gateways for SIP trunking and business voice applications, joint communication service providers (CSPs) customers have peace of mind the devices have been fully tested and verified to offer ideal functionality and interoperability with the Alianza platform.

With their partnership, industry leadership, and common vision for the connected world, **CSPs are equipped with the expertise and solutions they need to meet and exceed subscriber demands.**

Partnership Benefits

Alianza's cloud communications solutions, and our companies are tightly aligned to deliver a great experience for service providers of all sizes from initial launch to scale.

Alianza's cloud communications platform enables communication service providers (CSP) end-users to connect their Adtran ONTs and Residential Gateways with ATA ports for residential and business VoIP. Partnering together for many years, Alianza and Adtran solutions complement and integrate to deliver a great experience for service providers of all sizes from initial launch to scale.

- **Proven Interoperability.** With joint customers spanning rural electric co-operatives (REC), cable MSO, incumbent local exchange carrier (ILEC) Telco's, and Satellite internet service providers (ISPs), CSP's are guaranteed interoperability, integration, and seamless deployment.

- **Enterprise-Ready.** For enterprise end-users leveraging unified communications (UC), Alianza's cloud communications platform connects to IP phones, UC apps, and soft clients (delivered over GPON and XGS-PON).

- **Device Certification.** Alianza's Platform Certified devices have been fully vetted to provide the best functionality and interoperability with our cloud communications platform, and supports VoIP delivery across Adtran devices including ONT/RG (411, 622, SDG), TA5000 RPOTS and Combo cards, and TA900 gateways, so service providers can confidently choose the best devices for their customers.

- **Simplified Operations.** End-users to connect their Adtran ONTs and Residential Gateways with ATA ports for residential and business VoIP.

> **"** It was evident that cutting-edge cloud communications solutions are crucial to the success of top internet service providers, from the established telecom to the start-up ISP. Our firms are closely integrated to give a wonderful experience for service providers of all sizes from initial launch to full scale deployment thanks to Alianza's solutions' compatibility with our strategic offerings."
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> — **Robert Conger, Senior Vice President of Technology, Adtran**
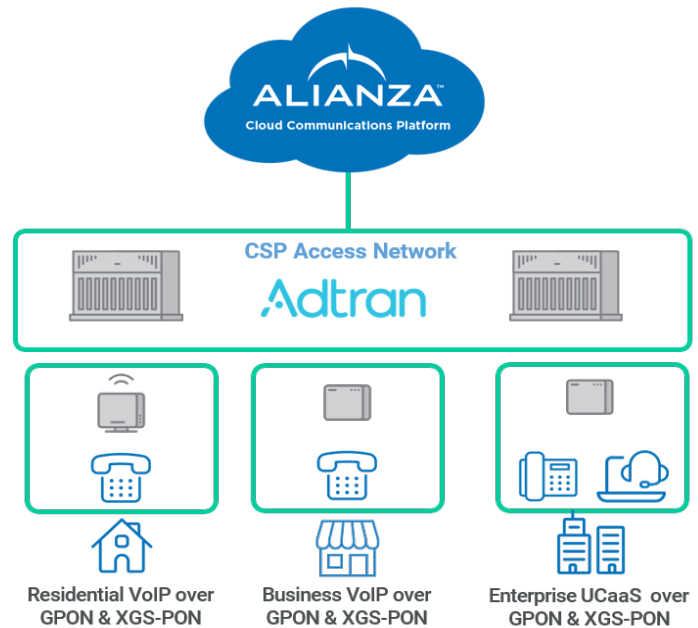
Benefits of Alianza's Adtran Partnership

Enables a Seamless Access Network Evolution from Copper to Fiber

Their broadband ecosystem's and partnership offers CSPs comprehensive industry knowledge, excellent products, and professional services capabilities, enabling service providers of all sizes everything they need to grow quickly and transition away from copper and legacy voice systems in favour of fibre and cloud communications.

- High-performance Adtran devices support VoIP and cloud applications
- Ideal for providers of all sizes and from initial launch to full-scale deployment
- Enhanced provisioning, reliability, and device integration for service providers
- Gateway technology enables a seamless transition from copper to fiber over time

Residential VoIP over GPON & XGS-PON **Business VoIP over GPON & XGS-PON** **Enterprise UCaaS over GPON & XGS-PON**

Adtran Total Access 5000 Supporting VoIP and Cloud Plain-Old-Telephone-System (POTS)

Joint Broadband Ecosystem Partners

ADAMS CABLE SERVICE   Blue Ridge   LUMEN   Xplore   ozarks go

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Get Started! Contact us today, and let's start a conversation.

Alianza empowers service providers to rapidly create and deploy high-value communication offerings. With exceptional quality and always-on availability, service providers leverage our product suite to innovate and address the evolving demands of business and residential customers with an easy to manage, easy to consume, and highly profitable platform.