

The Alianza Difference

Alianza is the leading global Intelligent Communications Fabric company, empowering service providers to transform networks and accelerate growth. Our modern architecture unifies infrastructure and orchestration to deliver modern, AI-infused communication experiences that empower service providers to simplify operations, innovate faster, and monetize new opportunities.

Supporting 1,000+ communications service providers (CSPs) across 81 countries, including 19 of the top 20 global operators, Alianza delivers unmatched reliability and scale.

Who We Are

Alianza was founded in 2009 with a bold vision: to revolutionize the way service providers deliver voice and communication services. We saw an industry weighed down by complex, outdated networks and set out to build something different—an approach that would simplify operations, accelerate innovation, and unlock new growth opportunities.

Today, Alianza is supporting over a billion daily calls, connecting mobile & fixed-line users to family, communities, and critical services. This includes over 27 million business users, representing one of the largest aggregated bases of hosted and cloud-delivered business communication. Our purpose to create a more connected world is being realized as CSPs embrace Intelligent Communications Fabric – a modern telco architecture that unifies infrastructure and orchestration to deliver high-value, AI-infused communication services.

With over 400 patents and a team of 350+ R&D experts, Alianza continues to drive innovation with a focus on AI-fueled experiences and flexible deployment models for infrastructure. We are constantly pushing the boundaries of what is possible for service providers in the intelligent communications era.



An Industry at an Inflection Point

The telecommunications industry faces an unprecedented network monetization gap: Despite investing over \$3.6 trillion in network infrastructure over the past decade, it has seen zero revenue growth. Broadband speeds are up 1,000%, but the associated value was created outside the network, not within it.

Alianza Intelligent Communications Fabric provides a clear path for CSPs to break free from this cycle and reclaim their right to win in the era of AI-powered communications. A three-layer architecture that was developed through countless conversations and close collaboration with customers ensuring telcos can lead in AI-enhanced communication services across fixed and mobile networks. By abstracting network functions and unifying the orchestration of media-signal interworking, operational data, and service provisioning, the Intelligent Communications Fabric powers new AI-infused capabilities to drive new revenue growth.

Three-Layer Architecture Drives Innovation and Monetization

The Intelligent Communications Fabric consists of three integrated layers to form the modern telco technology stack:



Infrastructure Layer: Offers the full spectrum of deployment models from traditional telecom-grade network functions (Alianza Core) to newly announced network functions hosted by Alianza (Alianza Fusion), and a complete cloud-native platform (Alianza One). This complete suite of deployment options gives CSPs flexibility to modernize their core communications networks on their own terms – faster and easier than ever before.



Orchestration Layer: The intelligent control plane that automates workflows, bridges legacy systems with modern experiences, and provides real-time data analytics. Key capabilities include media and signaling interworking, end-to-end provisioning automation, comprehensive observability, and carrier-grade security.



Experience Layer: Delivers high-value, AI-infused communication services including unified communications, contact center solutions, business voice, and consumer voice – all designed to unlock new monetization opportunities in the growing AI economy.

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The convergence of AI and telecommunications represents the next trillion-dollar market opportunity," said Dag Peak, Chief Product and Technology Officer at Alianza. "Our Intelligent Communications Fabric doesn't just prepare service providers for this future – it positions them at the center of it. By unifying fragmented systems and unlocking seamless AI integration, we're creating a platform where every call becomes an opportunity for intelligent, revenue-generating experiences.

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Experience

Where the true value of the Intelligent Communications Fabric is unlocked for the service provider, bridging the network monetization gap.



Consumer
Voice



Business
Voice



UC



Contact
Center



Vertical
Solutions



Conversational
Agent

Orchestration

Represents a new standardized architecture element, with functionality dedicated to exposing the infrastructure layer to AI-enabled services.



Media



Signaling



Provisioning



Observability



Data



Security

Infrastructure

Contains the foundation data plane, signaling network functions, and application servers on which all services are built.

Core

Physical, virtual & containerized network functions from Alianza, deployed & operated by the service provider

Fusion

Core-based communications systems hosted and managed by Alianza

One

Full-stack cloud communications platform delivered by Alianza

How We're Different

No matter where a service provider is on their journey, Alianza provides the tools, expertise, and platform to modernize their networks at their own pace, all while maintaining full control over their brand and customer relationships.

Here's how we stand apart:

- **Flexible Infrastructure Options:** Alianza Core, Alianza Fusion, and Alianza One provide agility in options for CSP deployments of core communications networks, enabling modernization at every step.
- **API-First Architecture:** Simplifies integration and enables fast deployment and seamless innovation at scale.
- **High Availability and Scalability:** Delivering 99.999% uptime while supporting rapid growth.
- **Trusted Industry Experts:** Hands-on support through migration, deployment, go-to-market, and ongoing operations.
- **Customer Enablement:** Tools, training, and resources empower providers to maximize platform value.
- **Service Provider-First:** Solutions are delivered under the provider's brand, keeping providers in control of customer relationships.

With the Intelligent Communications Fabric, Alianza gives service providers a modern, flexible foundation to deliver high-value, AI-driven communication services, expand their offerings, and stay ahead in a rapidly evolving market.

What This Means for You

Alianza meets service providers wherever they are on their modernization journey. And with the Intelligent Communications Fabric, providers can streamline operations, deploy new services faster, and leverage AI-driven insights to optimize performance and enhance customer experiences – all on their own terms.

Our platform enables CSPs to expand offerings across voice, video, messaging, and more, while maintaining full control over their network and brand. With built-in support, training, and developer resources, Alianza empowers teams to innovate confidently, respond quickly to market changes, and capture new revenue opportunities.

You'll Be in Good Company.

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